Verizon’s ability to stay at the forefront of the technology evolution allows us to help government agencies remain efficient, responsive and secure. To consistently help you succeed in an ever-changing and increasingly globalized environment, we continue to focus on the technologies that are influencing the way organizations operate.

You may have recently received a notification by mail regarding the upcoming retirement of certain Verizon services. The letter contains some detailed language to comply with Federal Communications Commission requirements. We want to follow up on that notification to explain what this product retirement means for your business, what you can expect as part of the process, and how we can help you pursue new opportunities as a result.

Verizon will be retiring a series of legacy platforms to focus on strengthening our solutions offerings toward shaping the future of business. This initiative will allow us to serve you better – and enable you to seize the advantages of the latest platforms, applications and solutions to power productivity, responsiveness, and innovation. By continuing to embrace advancements in technology, we can help drive enhancements in critical areas including service, rapid resolution, monitoring, and reporting for you and all of our customers.

**Frame Relay and ATM** are two services scheduled for retirement. We are committed to working with you to transition your business to a new, more advanced solution as seamlessly as possible.

Verizon intends to grandfather our Frame Relay Services, as well as our ATM services. Beginning February 15, 2013, Verizon will not install any new circuits of the aforementioned services for new customers, however Move, Add and Change activities will be supported for existing customers. Verizon will only support existing contractual arrangements for the duration of the WITS 3 contract term.

Since Frame Relay and ATM were launched years ago, there have been many exciting developments in networking technologies and capabilities. Verizon has a wide range of migration options which can be designed to meet your specific application requirements and will support additional applications and advanced communication services to help move your business forward. We believe one of the following solutions will allow you to ultimately do more, communicate better, and innovate more easily than ever before:

- **Private IP:** A secure, reliable network-based virtual private network offering the scalability and any-to-any connectivity of IP, allowing you to grow your organization and consolidate applications onto a single infrastructure.
- **Private IP to LTE:** Allowing you to route LTE device traffic directly to your private IP networks securely.
- **Ethernet:** Flexible, scalable, redundant technology that can help power productivity and cost control, Ethernet is available in point-to-point, point-to-multipoint and multipoint options with local, national, and extensive international availability.

A Verizon representative will be in contact to discuss these and other alternatives to determine which solution can provide the most improved capabilities for your agency.

We value your business and look forward to helping you realize the benefits that our advanced offerings can unlock for you.

Sincerely,

VERIZON